

# Review Partnership Budget

# Update on Partnership Financials Through 3/31/11

- Total cash in our bank account as of 3/31/11 was \$1,850,000
- Fundraising was lower than anticipated but this has been off-set by reductions in expenditures (see below for details)
- Through March 31, 2011, with only 25% of the year remaining, major remaining balances were as follows:
  - **Salaries, benefits and consultants** - ~32% of budget remaining, or \$1.2 million. This is anticipated to be spent due to new staff being hired late in the year. In addition, funds were reallocated to pay for consultants while vacancies were filled.
  - **Office supplies & operating services** - ~50% of budget remaining, or \$430,000 due to delayed purchases and cost cutting in several areas
  - **Small schools** - ~78% remaining, or \$200,000 due to delayed implementation
  - **Targeted school site spending** - ~68%, or \$500,000 due to slower school site implementation
  - **Family and community engagement** - Negative ~65%, or \$90,000 due to increased program needs and faster implementation of some programs

# High Level Cash Position

- On our current trajectory, without additional fundraising, the Partnership would finish the year approximately \$400k below its year end cash target and \$200k less than was anticipated in the Board approved budget for 2010-2011
  - Main reason for current position is that fundraising is lower than anticipated
  - Additionally some of the funds raised to date have been restricted to areas not in the original budget
- The Partnership remains optimistic that it will raise funds for the majority of or all of the current projected shortfall for the year ending June 30, 2011
  - Partnership has received a verbal commitment on a smaller grant from an individual donor that needs to be finalized
  - Active large grant proposal with a funder where conversations have been very positive
  - Upcoming meeting with a funder that could potentially close in the current fiscal year
- If funds are not raised in the current fiscal year, Partnership will be able to make adjustments to ensure that services to schools are not impacted and we begin the next fiscal year in a sound financial position
  - Partnership has over \$200k in contracts for the current fiscal year that we are not required to pay until next fiscal year (beginning July 1, 2011)
  - Other payables could be pushed off into the following year if necessary
  - Significant cash infusion in July from committed sources
  - Partnership has several active grant proposals that are targeted for the upcoming fiscal year

# Partnership Balance Sheet on 3/31/11

## Partnership for Los Angeles Schools Balance Sheet as of March 31, 2011

### Assets

Current Assets	
Cash	
Cash in Bank-Operating	1,845,562
Total Cash	<u>1,845,562</u>
Accounts Receivable	
Accounts Receivable	3,828,398
Due From Others	<u>1,619</u>
Total Accounts Receivable	3,830,016
Other Current Assets	
Prepaid Expenditures (Expenses)	48,904
Earned Salary Advance	<u>12,274</u>
Total Other Current Assets	<u>61,178</u>
Total Current Assets	5,736,757
Fixed Assets	
Buildings	17,744
Accumulated Depreciation-Buildings	(2,662)
Computer / Equipment	68,587
Accumulated Depreciation-Computer	(32,436)
/Equipment	
Furniture	<u>1,454</u>
Total Fixed Assets	<u>52,687</u>
Total Assets	<u><u>5,789,444</u></u>

### Liabilities

Current Liabilities	
Accounts Payable	
Accounts Payable (Current Liabilities)	114,884
Wells Fargo Card Payable	<u>18,831</u>
Total Accounts Payable	<u>133,715</u>
Total Current Liabilities	133,715
Other Current Liabilities	
Other Current Liabilities	
Accrued Payables	204,959
District Staff on Loan	265,146
Current Loans	<u>3,750,000</u>
Total Other Current Liabilities	<u>4,220,106</u>
Total Other Current Liabilities	4,220,106
Long Term Liabilities	
Compensated Absences Payable	<u>7,590</u>
Total Long Term Liabilities	<u>7,590</u>
Total Liabilities	<u><u>4,361,411</u></u>

### Equity

Fund Balance Reserved	
Temporarily Restricted Fund	0
Total Fund Balance Reserved	0
Fund Balance Unreserved	
Beginning Fund Balance	<u>523,381</u>
Total Fund Balance Unreserved	523,381
Change in Net Assets	
	<u>904,651</u>
Total Equity	<u><u>1,428,033</u></u>

Total Liabilities & Equity 5,789,444