

# Revisión del Presupuesto de la Alianza

# Actualización sobre las Finanzas de la Alianza Hasta el 12/31/10

- En general la situación financiera de la Alianza está siguiendo nuestras proyecciones
  - El total de efectivo en nuestra cuenta bancaria para el 12/31/10 fue de \$670.000 millones
  - La recaudación de fondos hasta la fecha es \$350K más bajo que lo proyectado para el 31 de diciembre de 2010, pero seguimos activamente recaudando fondos adicionales y hemos ajustado nuestros gastos de acuerdo a la administración de nuestro flujo de efectivo
- Para el 31 de diciembre de 2010, los principales gastos de la Alianza fueron inferiores a los presupuestados de la siguiente manera:
  - **Salarios, beneficios y consultores**
    - ~ \$150.000 menos de lo previsto debido a la contratación tardía, pero anticipamos que esto será gastado más adelante en el año a lo que traigamos personal adicional
  - **Material de oficina y servicios de operación**
    - ~ \$130.000 por debajo del presupuesto debido a compras retrasadas y la reducción de costos en diversas áreas
  - **Intervención**
    - ~ \$30.000 menos debido al ahorro de costos en la aplicación de una subvención
  - **Escuelas pequeñas**
    - ~ \$125.000 menos debido a retrasos en los pagos
  - **Planificación del equipo de transición**
    - ~ \$30.000 menos porque las escuelas aún no han gastado los fondos
  - **Gastos del plantel de la escuela de enfoque**
    - ~ \$550.000 menos porque las escuelas aún no han gastado los fondos
  - **Salarios del personal escolar**
    - ~ \$75.000 mayor debido al plan de pagos anteriores con el LAUSD para un miembro del personal escolar financiado por la Alianza
  - **Participación familiar y de la comunidad**
    - ~ \$50.000 mayor debido al aumento de las necesidades del programa y la implementación más rápida de algunos programas
- La Alianza está activamente recaudando los fondos para apoyar el presupuesto del año en curso y continúa haciéndole seguimiento cuidadosamente a su flujo de caja, recaudación de fondos y gastos. Vamos a seguir informando a la Junta sobre el resto de este año.

# Hoja de Balance de la Alianza para el 12/31/10

## Partnership for Los Angeles Schools Balance Sheet as of December 2010

### Assets

#### Current Assets

##### Cash

Cash in Bank-Operating 670,131

Total Cash 670,131

##### Accounts Receivable

Accounts Receivable 3,828,398

Due From Others 3,017

Total Accounts Receivable 3,831,414

##### Other Current Assets

Prepaid Expenditures (Expenses) 47,368

Earned Salary Advance 19,266

Total Other Current Assets 66,634

Total Current Assets 4,568,179

#### Fixed Assets

Buildings 17,744

Accumulated Depreciation-Buildings (2,218)

Computer / Equipment 66,577

Accumulated Depreciation-Computer /Equipment (29,041)

Furniture 477

Total Fixed Assets 53,540

Total Assets 4,621,720

### Liabilities

#### Current Liabilities

##### Accounts Payable

Accounts Payable (Current) 17,038

Wells Fargo Card Payable 23,183

Total Accounts Payable 40,221

Total Current Liabilities 40,221

#### Other Current Liabilities

##### Payroll Liabilities

Salaries Payable 6,492

Total Payroll Liabilities 6,492

##### Other Current Liabilities

Accrued Payables 186,807

District Staff on Loan 424,065

Current Loans 3,750,000

Total Other Current Liabilities 4,360,872

Total Other Current Liabilities 4,367,364

#### Long Term Liabilities

Compensated Absences Payable 7,590

Total Long Term Liabilities 7,590

Total Liabilities 4,415,175

### Equity

#### Fund Balance Reserved

Temporarily Restricted Fund 0

Total Fund Balance Reserved 0

#### Fund Balance Unreserved

Beginning Fund Balance 523,381

Total Fund Balance Unreserved 523,381

#### Change in Net Assets

(316,836)

Total Equity 206,545

Total Liabilities & Equity 4,621,720

# Presupuesto de la Alianza vs Actual, 7/1/10 – 12/31/10 (1/7)

## Partnership for Los Angeles Schools

Budget vs. Actual, July 1 2010 - December 31 2010

	<b>YTD Budget vs. Actual</b>			<b>Total Budget</b>
	<b>YTD Actual</b>	<b>YTD Budget</b>	<b>\$ Variance</b>	<b>\$ Original</b>
<b>REVENUES</b>				
Interest	\$806	\$0	\$806	\$0
All Other Local Revenue	0	550,002	(550,002)	1,100,000
Grants	922,347	531,501	390,846	1,033,000
Individual Grants	2,511,198	2,700,000	(188,802)	5,200,000
<b>TOTAL REVENUES</b>	<b>\$3,434,351</b>	<b>\$3,781,503</b>	<b>(\$347,152)</b>	<b>\$7,333,000</b>
<b>EXPENDITURES</b>				
<b>PARTNERSHIP SUPPORT OFFICE</b>				
Staff salaries	\$1,295,682	\$1,393,621	\$97,939	\$2,976,685
Employee benefits	259,802	320,532	60,730	684,638
Non Instructional Consultants	106,695	114,300	7,605	186,600
<i>Sub-total - salaries, bens &amp; consultants</i>	<b>\$1,662,179</b>	<b>\$1,828,453</b>	<b>\$166,274</b>	<b>\$3,847,923</b>

# Presupuesto de la Alianza vs Actual, 7/1/10 – 12/31/10 (2/7)

	<b>YTD Budget vs. Actual</b>			<b>Total Budget</b>
	<b>YTD Actual</b>	<b>YTD Budget</b>	<b>\$ Variance</b>	<b>\$ Original</b>
<b>Materials and Supplies</b>				
Books and Other Reference Materials	\$968	\$0	(\$968)	\$0
Office Supplies	19,893	27,000	7,107	54,000
Software & Financial Systems	1,465	11,999	10,534	25,629
Computer Hardware	0	15,000	15,000	30,000
Other Supplies	2,442	2,800	358	4,000
Non Capitalized Equipment	0	10,285	10,285	21,968
Food and Food Supplies	6,079	0	(6,079)	0
Travel & Conferences	25,147	20,570	(4,577)	43,936
Mileage	15,505	17,142	1,637	36,613
Parking	22,206	30,000	7,794	60,000
Dues and Memberships	600	857	257	1,831
General Insurance	7,842	36,000	28,158	72,000
Operation and Housekeeping Services	43	6,000	5,957	12,000
Building Rent	64,762	65,569	807	143,051
Equipment Lease	12,337	15,000	2,663	30,000
Vendor Repairs	0	1,500	1,500	3,000
Legal / Audit Fees	29,447	68,000	38,553	116,000
Advertisement / Recruitment	39,372	19,000	(20,372)	28,000
Training & Development	4,965	9,000	4,035	18,000
Other Fees / Bank Charges /Credit Card Fees	13,099	19,199	6,100	41,007
Telephone Expense	27,786	36,000	8,214	72,000
Internet Expense	8,430	18,000	9,570	36,000
Postage Expense /UPS/ FEDEX	5,425	9,000	3,575	18,000
<b>Subtotal - materials and supplies</b>	<b>\$307,813</b>	<b>\$437,921</b>	<b>\$130,108</b>	<b>\$867,035</b>

Nota: Los estados financieros no han sido auditados y están sujetos a cambios; excluir los gastos de depreciación

# Presupuesto de la Alianza vs Actual, 7/1/10 – 12/31/10 (3/7)

	<b>YTD Budget vs. Actual</b>			<b>Total Budget</b>
	<b>YTD Actual</b>	<b>YTD Budget</b>	<b>\$ Variance</b>	<b>\$ Original</b>
<b>Fundraising Cost</b>	\$12,274	\$0	(\$12,274)	\$35,000
<b><i>Subtotal - fundriasing</i></b>	<b>\$12,274</b>	<b>\$0</b>	<b>(\$12,274)</b>	<b>\$35,000</b>
<b>Communications</b>	\$42,073	\$28,400	(\$13,673)	\$67,100
<b><i>Subtotal - communications</i></b>	<b>\$42,073</b>	<b>\$28,400</b>	<b>(\$13,673)</b>	<b>\$67,100</b>
<b>SUB-TOTAL PARTN SUPPORT OFFICE</b>	<b>\$2,024,339</b>	<b>\$2,294,774</b>	<b>\$270,435</b>	<b>\$4,817,058</b>
<b>SCHOOL SITE SUPPORT</b>				
<b>Professional Development</b>				
Overall	\$13,832	\$0	(\$13,832)	\$0
Principal Conferences	8,295	25,001	16,706	50,003
Summer Institute	195,355	200,000	4,645	200,000
Capturing Kids Hearts	52,966	64,020	11,054	124,800
Operations Trainings	0	917	917	2,750
School visits	60,489	11,667	(48,822)	35,000
<b><i>Subtotal - professional development</i></b>	<b>\$330,937</b>	<b>\$301,605</b>	<b>(\$29,332)</b>	<b>\$412,553</b>

# Presupuesto de la Alianza vs Actual, 7/1/10 – 12/31/10 (4/7)

	<b>YTD Budget vs. Actual</b>			<b>Total Budget</b>
	<b>YTD Actual</b>	<b>YTD Budget</b>	<b>\$ Variance</b>	<b>\$ Original</b>
<b>Intervention Program</b>				
Overall	(\$1,632)	\$0	\$1,632	\$0
APEX Program	0	26,000	26,000	26,000
AVID	83,586	75,000	(8,586)	75,000
Balanced Literacy	132,251	144,526	12,275	260,000
Math Initiative	5,581	4,000	(1,581)	10,000
College Awareness	49,460	50,000	540	150,000
Mendez Technology	0	2,622	2,622	10,486
<b><i>Subtotal - intervention</i></b>	<b>\$269,246</b>	<b>\$302,148</b>	<b>\$32,902</b>	<b>\$531,486</b>
<b>Small Schools</b>	\$60,264	\$183,919	\$123,655	\$277,465
<b><i>Subtotal - small schools</i></b>	<b>\$60,264</b>	<b>\$183,919</b>	<b>\$123,655</b>	<b>\$277,465</b>
<b>Transition Team Planning</b>	\$55,388	\$86,003	\$30,615	\$86,003
<b><i>Subtotal - transition team</i></b>	<b>\$55,388</b>	<b>\$86,003</b>	<b>\$30,615</b>	<b>\$86,003</b>
<b>Targeted School Site Funding</b>	\$172,950	\$717,467	\$544,517	\$717,467
<b><i>Subtotal - targeted school</i></b>	<b>\$172,950</b>	<b>\$717,467</b>	<b>\$544,517</b>	<b>\$717,467</b>

# Presupuesto de la Alianza vs Actual, 7/1/10 – 12/31/10 (5/7)

	<b>YTD Budget vs. Actual</b>			<b>Total Budget</b>
	<b>YTD Actual</b>	<b>YTD Budget</b>	<b>\$ Variance</b>	<b>\$ Original</b>
<b>Technology</b>				
Other Technology	\$16,890	\$16,890	(\$0)	\$133,780
School2home	315,418	309,150	(6,268)	343,350
<b><i>Subtotal - technology</i></b>	<b>\$332,309</b>	<b>\$326,040</b>	<b>(\$6,269)</b>	<b>\$477,130</b>
<b>School Staffing Support</b>	\$7,791	\$14,700	\$6,909	\$24,700
<b><i>Subtotal - school staffing</i></b>	<b>\$7,791</b>	<b>\$14,700</b>	<b>\$6,909</b>	<b>\$24,700</b>
<b>School Site Staff Salaries</b>				
Principal Stipends	\$156,220	\$151,239	(\$4,981)	\$282,843
School Site Staff Salaries	190,145	115,000	(75,145)	240,000
<b><i>Subtotal - school site salaries</i></b>	<b>\$346,365</b>	<b>\$266,239</b>	<b>(\$80,126)</b>	<b>\$522,843</b>

# Presupuesto de la Alianza vs Actual, 7/1/10 – 12/31/10 (6/7)

	<b>YTD Budget vs. Actual</b>			<b>Total Budget</b>
	<b>YTD Actual</b>	<b>YTD Budget</b>	<b>\$ Variance</b>	<b>\$ Original</b>
<b>Family &amp; Community Engagement</b>				
Overall	\$14,699	\$0	(\$14,699)	\$0
Summer Engagement	10,812	10,000	(812)	10,000
Kick-off Celebrations	28,437	26,500	(1,937)	26,500
Parent Training Programs	46,015	6,600	(39,415)	6,600
Parent Center Renovations	17,185	20,000	2,815	20,000
Staff Engagement Activities	2,653	3,200	547	8,000
Youth leadership council	5,863	1,880	(3,983)	4,700
Student lunchtime activities	0	400	400	1,000
Text message program	0	980	980	2,450
Parent leadership	0	12,000	12,000	30,000
Community rep series	2,126	1,600	(526)	4,000
Parent executive committee	2,258	560	(1,698)	1,400
Family Action Team grants	5,812	6,000	188	15,000
College field trip	835	0	(835)	0
School site culture	3,361	0	(3,361)	0
Math-face	4,000	2,000	(2,000)	5,000
<b><i>Subtotal - FACE</i></b>	<b>\$144,055</b>	<b>\$91,720</b>	<b>(\$52,335)</b>	<b>\$134,650</b>

# Presupuesto de la Alianza vs Actual, 7/1/10 – 12/31/10 (7/7)

	<b>YTD Budget vs. Actual</b>			<b>Total Budget</b>
	<b>YTD Actual</b>	<b>YTD Budget</b>	<b>\$ Variance</b>	<b>\$ Original</b>
<b>SUB-TOTAL SCHOOL SUPPORT AND FACE</b>	<b>\$1,719,305</b>	<b>\$2,289,841</b>	<b>\$570,536</b>	<b>\$3,184,297</b>
<b>TOTAL EXPENSES</b>	<b>\$3,743,645</b>	<b>\$4,584,615</b>	<b>\$840,970</b>	<b>\$8,001,355</b>
<b>NET INCOME</b>	<b>(\$309,294)</b>	<b>(\$803,112)</b>	<b>\$493,818</b>	<b>(\$668,355)</b>
<b>BEGINNING CASH</b>				<b>\$470,182</b>
<b>ACCRUED EXPENSES</b>				<b>\$204,115</b>
<b>ENDING UNENCUMBERED CASH</b>				<b>\$5,942</b>